

**CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1 APRIL TO 31 MARCH 2007 - PROVISIONAL**

CUMULATIVE TRADING STATEMENT			
	BUDGET	PROFILE	ACTUAL
	01.04.06-31.03.07	01.04.06-31.03.07	01.04.06-31.03.07
TOTAL EXPENDITURE	861,450	861,450	873,398
TOTAL INCOME	(862,050)	(862,050)	(850,731)
DEFICIT/(SURPLUS)	(600)	(600)	22,667

KEY PERFORMANCE INDICATORS						
		INCOME			USAGE	
		06-07 ACTUAL	06-07 PROFILE	05-06 ACTUAL	06-07 ACTUAL	06-07 PROFILE
LIFESTYLES	(1)	335,018	350,000	310,799	32,717	34,180
COACHING		99,321	101,000	94,355	25,208	25,635
EXERCISE CLASSES		28,759	32,000	30,729	15,216	16,931
DANCE STUDIO HIRE		21,993	24,000	23,187	1,748	1,908
SPORTS HALL		99,321	101,000	94,355	15,280	15,538
MEDWAY HALL HIRE		43,833	45,000	41,690	25,633	26,316
MEETING ROOM HIRE		61,305	70,000	61,971	9,275	10,590
SCHOOLS		1,294	1,500	1,514	1,487	1,724
ANNUAL MEMBERSHIP	(2)	11,218	10,500	10,135	535	501
CRECHE		6,828	6,000	5,057	1,881	1,653
OTHER		68,675	88,800	85,666	-	-
TOTAL		777,565	829,800	759,458	128,981	134,975

(1) Includes Fitness Room income accrued from 05-06 and to 07-08

(2) Includes membership income accrued from 05-06 and to 07-08

